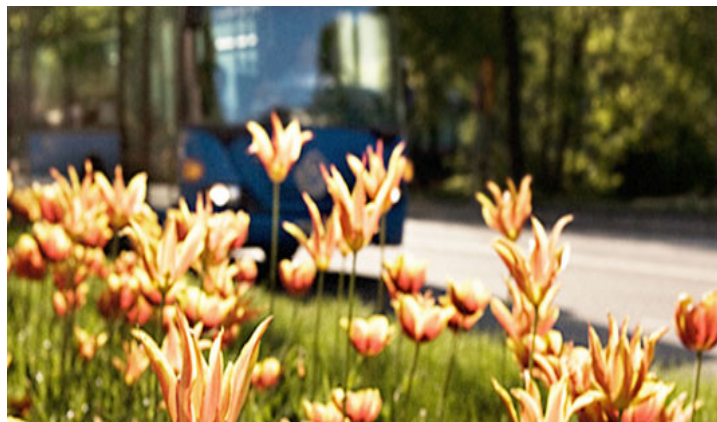




# Advantages of Vehicle Fuel vs Other Biogas Uses in Agricultural AD Systems

7<sup>th</sup> Agstar Conference. Indianapolis, IN  
June 11<sup>th</sup>, 2013





# Raw Biogas Characteristics

- Pressure:
  - Common: 2 – 8 inches of water column
  - Municipal applications: up to 15 inches
- Major Constituents:

Constituent	Concentration
Methane (CH <sub>4</sub> )	55-60%
Carbon Dioxide (CO <sub>2</sub> )	40-45%
Nitrogen (N <sub>2</sub> )	0.4-1.2%
Oxygen (O <sub>2</sub> )	0.0-0.4%
Hydrogen Sulfide (H <sub>2</sub> S)	0.02-0.4%
Water (H <sub>2</sub> O)	Saturated

# Biogas Use Options



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- Heat Only: ~92% Heat Recovery Efficiency
- Power Only: ~38% Electrical Efficiency
- Renewable Natural Gas: ~99% Energy Available to Pipeline
- Combined Heat and Power (CHP): ~65% Electrical and Heat Recovery Efficiency
- CNG Vehicle Fuel: ~99% Energy Available to Vehicle

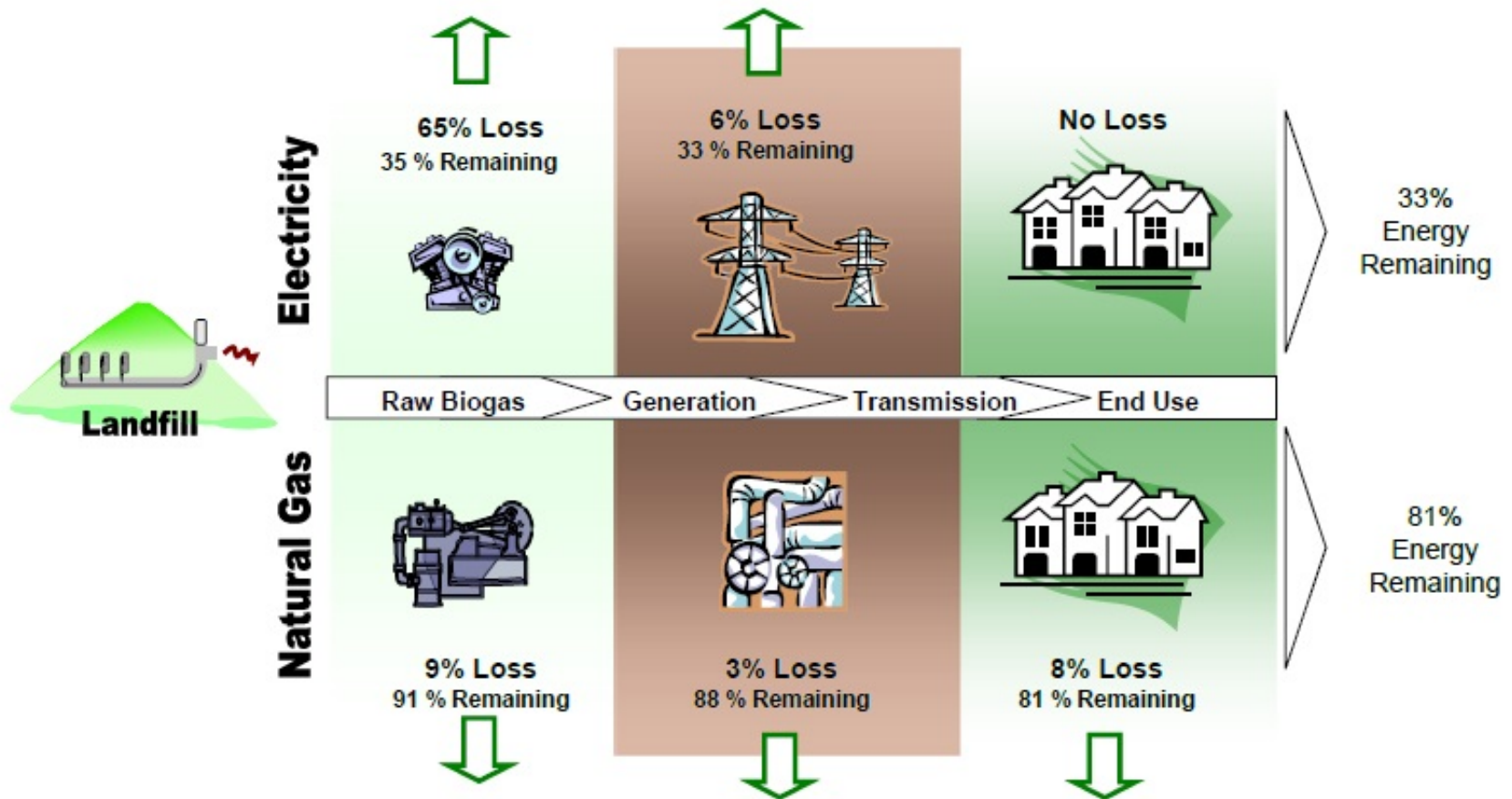
Increasing  
Capital Costs



# Vehicle Fuel vs Other Uses



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# Biogas Vehicle Fuel vs Other Uses



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- Other factors to consider for biogas upgrading projects to CNG are:
  - Diesel and gasoline powered vehicles are more costly to operate and maintain than CNG vehicles
  - Biogas to CNG is a proven technology. CNG vehicles running on biogas derived CNG have been running for over a decade
  - Farms vehicles such as utility vehicles, milk trucks, and pick-up trucks for essential farm operations can be converted or purchased to operate on locally produced CNG
  - In areas with low electricity feed-in prices and / or high network connection costs, biogas to electricity projects are not viable. Upgrading biogas to vehicle fuel can make digester projects economically viable again.



# Biogas to Vehicle Fuel Examples



**Greenlane® Totara+**  
Fair Oaks, Indiana



**Greenlane® Rimu**  
Hamilton, Ontario



**Greenlane® Manuka**  
Motala, Sweden



**Greenlane® 2 x Totara**  
Madrid, Spain



## Financial Considerations

# Fuel Comparison



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## Distance Travelled on \$10 of Fuel (assuming 25 MPG)

- At \$4 per gallon of diesel (2.5 gal) = 63 miles
- At \$3.50 per gallon of gasoline (2.8 gal) = 71 miles
- At \$5 per MMBTU of Natural Gas  
(at \$0.65 per GGE)\* = (7.7 GGE) = 192 miles

\*\$/Gal of gas equivalent

$$\text{GGE} = (\$5/\text{MMBTU}) \times (0.13 \text{ MMBTU}/\text{Gal})$$





- Operational costs associated with converting to RNG vehicle fuel need to be considered:
  - Vehicle Conversions or New Vehicles
  - Digester Heating and Operational Costs
  - Biogas Upgrading Costs
  - CNG Compression and Dispensing Costs
  - Utility Costs
  - Labor
  - Etc.
- Capital costs, financial costs, and development & permitting expenses need to be well understood, along with applicable grants and incentives.
- RNG storage costs must also be considered due to vehicle fueling cycles. A connection a natural gas pipeline is often optimal.

- Most important variables for biogas upgrading projects to CNG are:

## Substitute Fuel Prices (Diesel & Gasoline)

- Higher diesel and gasoline prices (including tax) relatively improve the project IRR.

## High Biogas Utilization

- For biogas production, biogas upgrading, CNG compression and dispensing, operational reliability and quality are key. Ensuring RNG production is maximized also important, by ensuring CH<sub>4</sub> yield and system availability is high. A natural gas pipeline 'bank' for RNG storage is recommended.

## Capital and Operating Costs

- Important, but often not as important as the two points above. CAPEX and OPEX need to be optimized for the project's scale and local requirements.

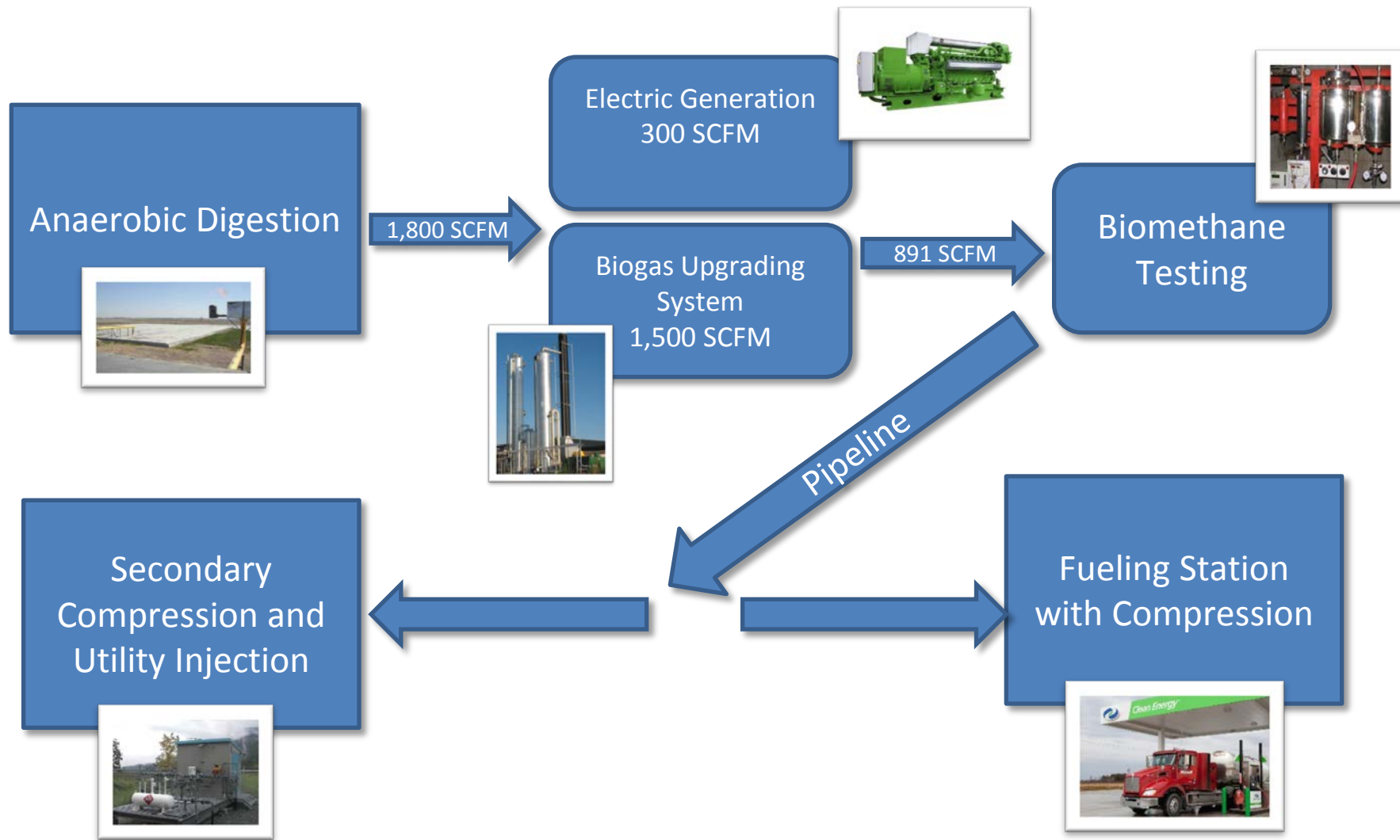
## Financing Costs

- Debt vs. equity, interest rates associated, tax credits and other governmental supports, often determine if the project will proceed or stall.

# Fair Oaks –Process Overview

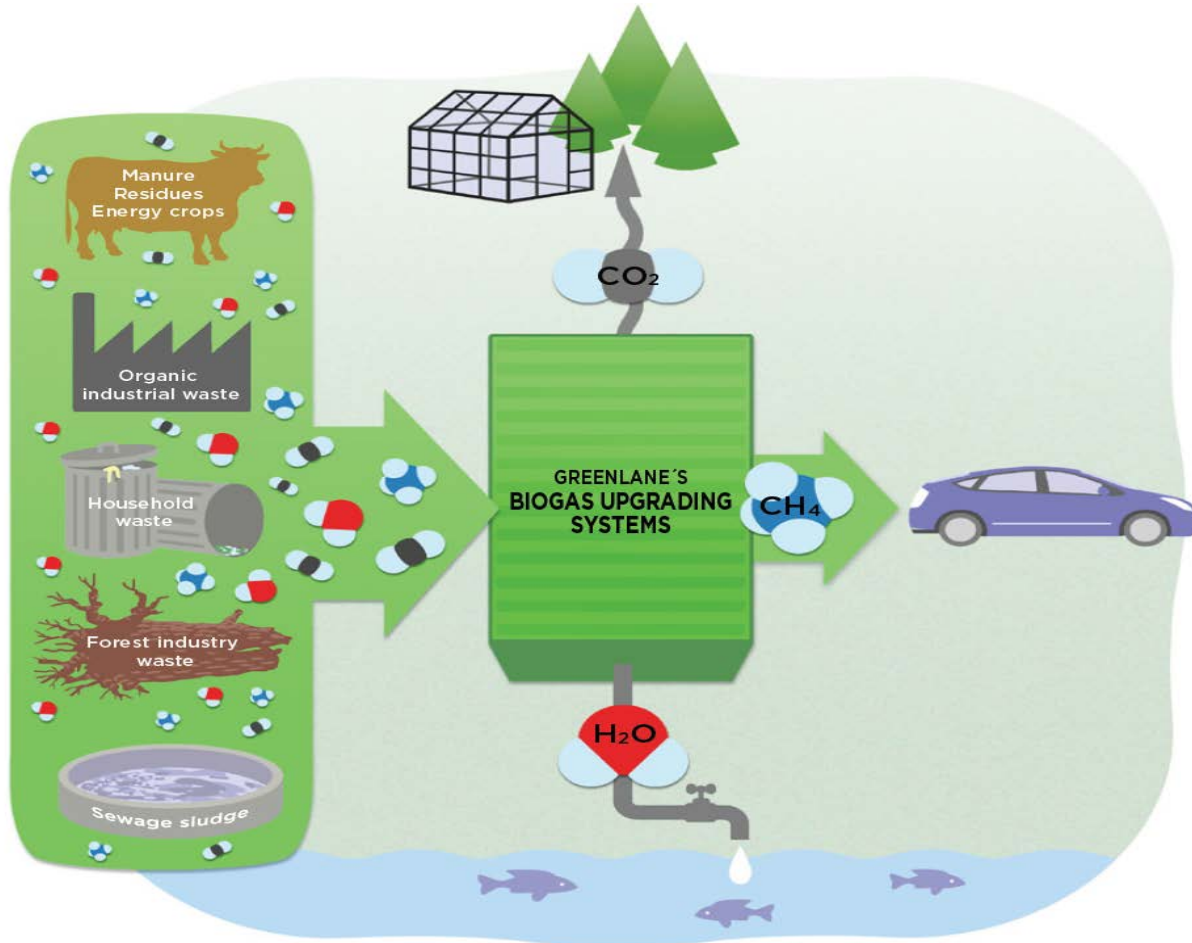


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## Technical Considerations



BIOGAS requires upgrading to be used as CNG or LNG Vehicle Fuel



# Renewable Natural Gas Interchangeability

- Upgraded biogas can be interchangeable with natural gas

Selected standard requirements for grid injection or for utilization as vehicle fuel.

Compound	Units	Reported Tariff Range
Heating Value	Btu/scf	950 - 1000 (min) 1075 - 1200 (max)
Carbon Dioxide	% volume	1 - 3
Nitrogen	% volume	1 - 4
Oxygen	% volume	0.001 - 1
Hydrogen Sulfide	grains of H2S/100scf	0.25 - 1
Water Content	lb/MMscf	4 - 7

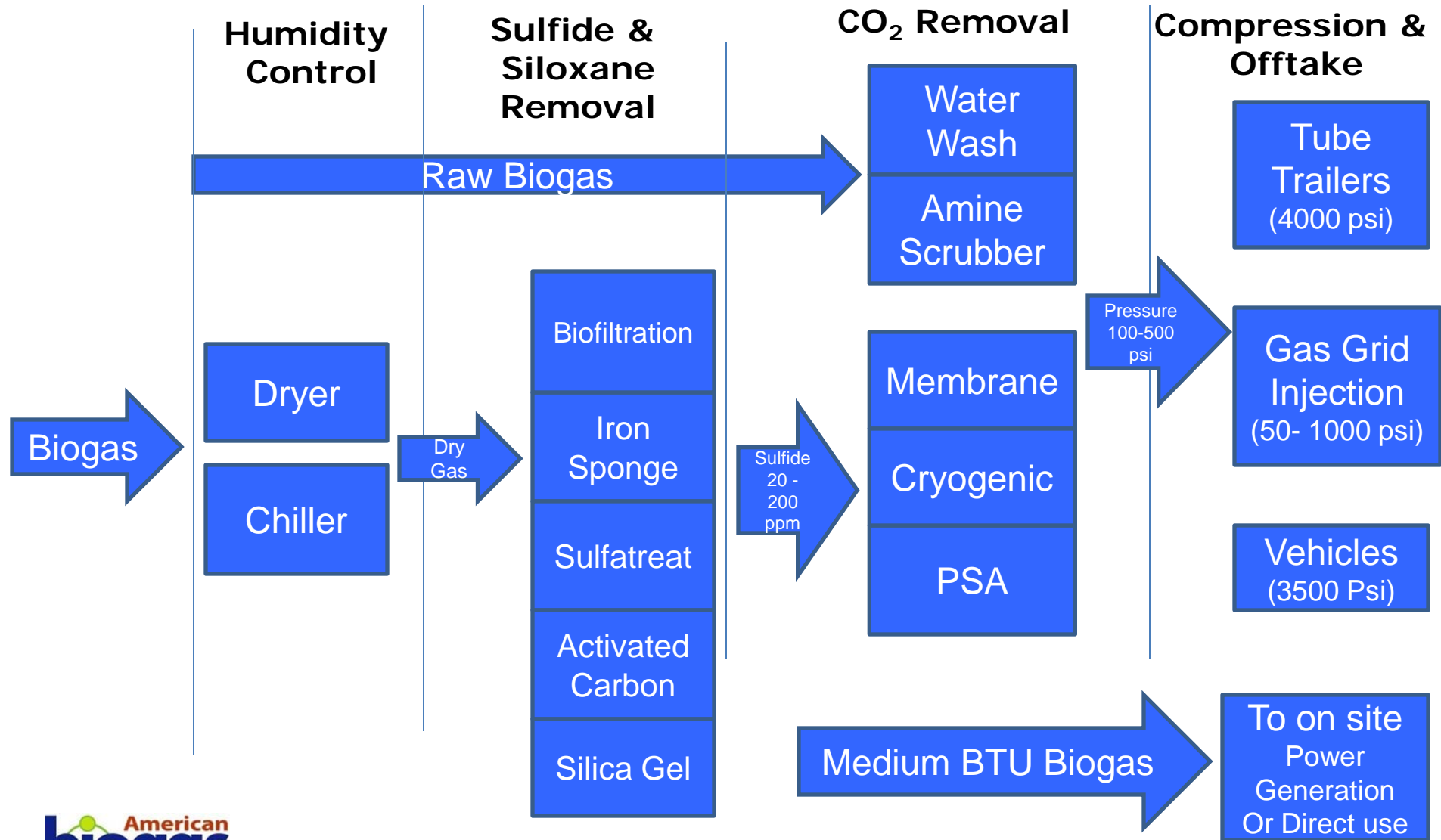
Source: AGA Report No. 4A - Natural Gas Contract Measurement and Quality Clauses (DRAFT update, 2009)



# Upgrading Steps



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# Technology Comparison



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Process	Benefits	Disadvantages
Physical Solvent (other than water)	<ol style="list-style-type: none"> <li>1. High absorption rate</li> <li>2. High CH<sub>4</sub> yields possible</li> <li>3. Can deliver biomethane at low pressure</li> </ol>	<ol style="list-style-type: none"> <li>1. Safety – solvent is dangerous to handle</li> <li>2. Complex process – difficult control system</li> <li>3. Prohibitive capital costs for new equipment</li> <li>4. Biogas / LFG contaminants cause foaming</li> </ol>
Physical Membrane (high pressure process)	<ol style="list-style-type: none"> <li>1. Low capital cost</li> <li>2. Simple plant</li> <li>3. Experience upgrading LFG</li> </ol>	<ol style="list-style-type: none"> <li>1. Low biomethane purity</li> <li>2. High energy consumption</li> <li>3. Membranes foul and require replacement</li> </ol>
PSA / VSA (pressure swing adsorption or molecular sieve)	<ol style="list-style-type: none"> <li>1. Can remove some inert gases, often with an additional process module</li> <li>2. Low efficiency version cost effective on small scale</li> </ol>	<ol style="list-style-type: none"> <li>1. Media becomes fouled and needs replacement</li> <li>2. Process difficult to control – problems maintaining high CH<sub>4</sub> recovery</li> <li>3. Bed fluidization causes “dusting” of media</li> <li>4. Upstream H<sub>2</sub>S removal required</li> </ol>
<b>Water Scrubbing</b> (with PSA/TSA purifier)	<ol style="list-style-type: none"> <li>1. Excellent safety; proven performance</li> <li>2. Reliable, simple and easy to maintain</li> <li>3. Low capital and operating costs</li> <li>4. Siloxanes effectively removed</li> </ol>	<ol style="list-style-type: none"> <li>1. Practical capacity limit of ~1500 scfm</li> <li>2. Does not remove inerts (e.g. O<sub>2</sub> and N<sub>2</sub>)</li> </ol>



# Biogas Upgrading via Water Scrubbing

# A Simple Concept



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- Biogas is primarily methane ( $\text{CH}_4$ ) and carbon dioxide ( $\text{CO}_2$ )
- Water under pressure can be used to separate these two gases through their different solubility in  $\text{H}_2\text{O}$



- Water from the scrubber is sent to flash tank to depressurize, so the small amount of absorbed methane can be removed from the water
- The water is then sent to a stripper that removes the gases absorbed in the water
- The water can now be reused to clean biogas

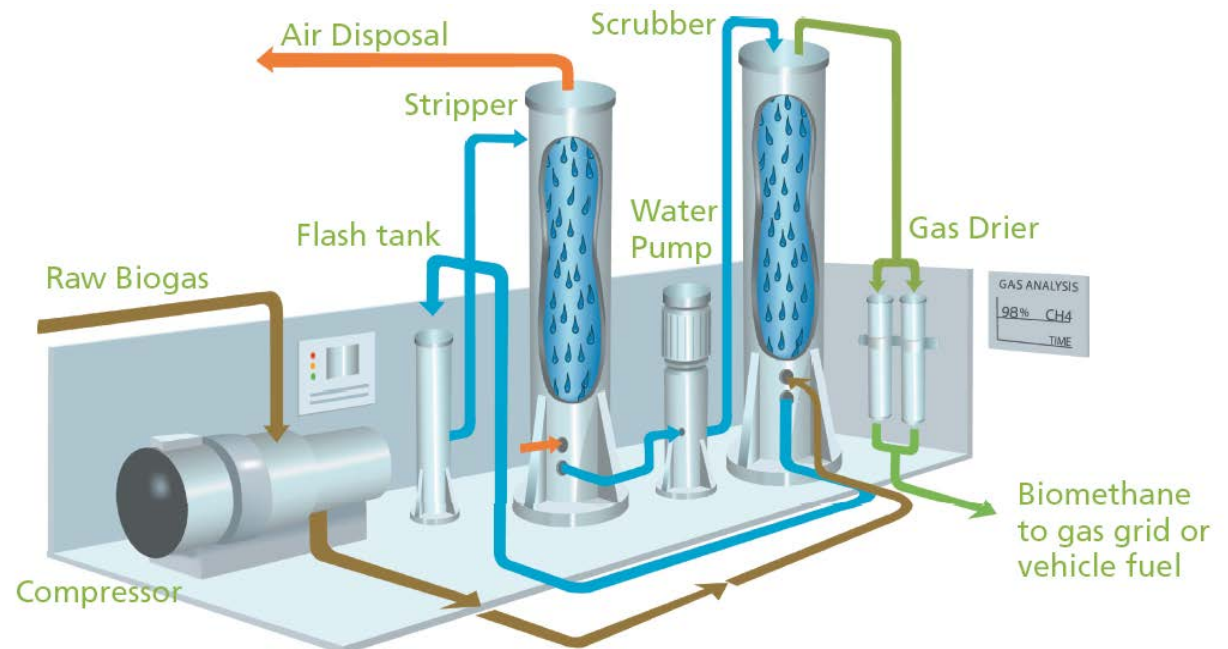


# How Water Scrubbing Works



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- The raw biogas is compressed, then fed to a 'scrubbing' vessel where it is contacted with water. CO<sub>2</sub>, H<sub>2</sub>S, siloxanes and other trace contaminants are preferentially absorbed by the water
- Absorbed methane is 'flushed' off, in a vessel at a lower pressure and recovered by returning it to the start of the process
- Product gas is further purified by a proprietary TSA, before being analyzed and delivered







- Water used upgrade the biogas – A simple, safe and efficient process efficiently upgrades raw biogas to vehicle fuel or pipeline standards
- Hydrogen Sulphide - Greenlane's innovative, patented "polishing" process is proven to reduce biomethane H<sub>2</sub>S carryover to less than 1 ppm in the biomethane
- Siloxanes - Greenlane's system removes siloxanes to the levels required for reliable use for engines (sub-ppm)
- Track Record - Greenlane has the longest track record in the industry



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## Our Company

- Greenlane began as Flotech, which was founded 1986 in New Zealand to provide machinery installation services to the compressed natural gas industry.
- Greenlane is the global leader in the biogas upgrading market, with ~70 installations in 15 countries. The company uses a water scrubbing and pressure / temperature adsorption gas cleaning process to produce renewable natural gas (RNG) from biogas and landfill gas.
- The organization operates internationally, offering solutions for:
  - Gas Purification, Drying and Conditioning
  - Industrial Heat Exchange
  - Gas Compression
  - Technical Support, Field Services and Spare Parts



**Greenlane**



**KALLT**



**FLOTECH**



**AfterCare**  
TECHNICAL SUPPORT



**Greenlane**



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Thank You for Your Attention!

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